



20 Tricks, Tips Techniques on Successful Debt Collection: Award Winning Entrep

By Krista T. Walsh CfcP

Government of Canada. Paperback. Condition: New. 36 pages. Dimensions: 8.5in. x 5.5in. x 0.1in. Award winning entrepreneur, Krista T. Walsh shares her tips, tricks and techniques on increasing cash flow for businesses. Easy to read, simple instructions on how to collect outstanding debt. Ideal for: - Small Business Owners - Accounts Receivable Staff - Credit Managers - Collection Agents - Accountants - Comptrollers - Finance Department Tips Include: 1. Finding Mr. Right- Hiring the Best Staff 2. The Four Cs of Extending Credit 3. Extending Credit 4. Creating Cash Flow 5. Keeping the Peace 6. Accepting Personal Cheques 7. Protecting Yourself - Credit Card Safety 8. Friend or Foe 9. Credit Policy Musts 10. Effective Collection Techniques 12. The ABCS of Handling Excuses 13. Diffusing the Irate Customer 14. Debtor or Animal Identifying the Debtor 15. Collecting During Christmas BONUS Personal Finance 16. Importance of Starting Young 17. Smarter Banking 18. Digging out of Debt 19. Identity Theft 20. Money Management Tips This item ships from multiple locations. Your book may arrive from Roseburg,OR, La Vergne,TN. Paperback.

DOWNLOAD



READ ONLINE

[2.02 MB]

Reviews

This sort of book is almost everything and helped me looking in advance and much more. Yes, it can be enjoy, nevertheless an amazing and interesting literature. Its been written in an extremely simple way which is simply right after i finished reading this publication through which in fact altered me, alter the way i really believe.

-- **Lizeth Witting**

A must buy book if you need to adding benefit. This is for anyone who statte that there had not been a well worth reading through. Its been designed in an exceptionally straightforward way which is simply right after i finished reading this book where basically changed me, change the way i think.

-- **Adrien Robel**