



## Psychology of Successful Sales: How to Quickly Increase Sales, Using Proven Direct Sales Strategies and Effective Marketing (Paperback)

By Alex Anderson

Createspace Independent Publishing Platform, 2018. Paperback. Condition: New. Language: English . Brand New Book. This book contains the best advice on sales techniques to significantly help you improve your skills. Learn and learn to use secret technology of sales. Learn to lead the most problematic of clients. Learn how to sell in the most challenging situations. Learn an entirely new level of sales skills. Work with clients to achieve a profitable deal. Turn an indifferent observer into a happy owner of a product. Communication with the client is a process, the effective management of which leads the sales manager to achieve the set goals. Lucky sellers are not born - they become! You will learn tactics for communicating with the client at each stage of the deal, and how to sell with the maximum benefit for you. In the end, we all sell our work, time, ideas and services. Only some people know how to do this and earn a lot of money, while others do not know how to be satisfied with what they have. This book will help you get rid of the stereotypes of fear in sales, teach you to successfully sell your services, products and solutions, and give the...



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