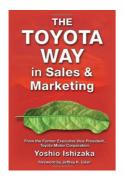
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THE TOYOTA WAY IN SALES AND MARKETING



Enna Products Corp, 2009. Paperback. Book Condition: New. 226 x 150 mm. Language: English . Brand New Book. The Secretes of Toyotas application of the Toyota Production System in Sales and Marketing is revealed. This book highlights the adaptation of Lean manufacturing principles to a sales organization. It discusses how to use the principles of Lean and Kaizen within the structure and framework of customer service, dealer networks, sales experience concept, and feedback to the manufacturing arm of Toyota.Mr. Ishizaka helped...

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- Authored by Yoshio Ishizaka
- Released at 2009



Reviews

This book is indeed gripping and interesting. It really is rally exciting through studying period. Its been written in an extremely easy way and is particularly merely soon after i finished reading this book through which in fact changed me, affect the way i think.

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