



Co-Operation Among Grocers in Philadelphia (Classic Reprint) (Paperback)

By E M Patterson

Forgotten Books, 2016. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. Excerpt from Co-Operation Among Grocers in Philadelphia In St. Louis the retail grocers accomplished their purpose by compelling wholesalers to refuse to sell to the department stores and by boycotting the offensive department stores in purchases of all lines of goods. The latter method seems not to have been tried by the Philadelphia association. The means employed were four in number: (1) promise of patronage to those manufacturers who refused to sell groceries to department stores and withdrawal of patronage from those who would not refuse; securing definite pledges from manufacturers not to sell to department stores; keeping manufacturers informed of cuts below regular retail prices wherever such cuts were observed; and (4) encouraging the sale of goods under the Exchange brand - the Grocers Exchange being an allied organization. About the Publisher Forgotten Books publishes hundreds of thousands of rare and classic books. Find more at This book is a reproduction of an important historical work. Forgotten Books uses state-of-the-art technology to digitally reconstruct the work, preserving the original format whilst repairing imperfections present in the aged copy. In rare cases, an...



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