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Archway Publishing, United States, 2015. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****. Trying to sell a product or service to a corporation is like navigating a maze: You think you know where you re going, but then you hit a wall. Duane Glader, MBA, has spent almost forty years in sales, and he guides you through the twists and turns that prevent corporate salespeople from achieving their goals. His...

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- Authored by Mba Duane Glader
- Released at 2015



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