



## An opening took orders: 12 days to master 96 successful sales eloquence skills(Chinese Edition)

By LIU XUE NU

paperback. Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment.Paperback. Pub Date: 2013 Pages: 272 Language: Chinese in Publisher: China Textile Press the saying goes: if the deal fails. then not to speak one to sell three pretty. Thus. the ability of the strength of great eloquence extent determines the sales. And so he did. the salesman will speak not only to open the negotiation situation. a good impression to the customer. but also be able to dig out the real needs of customers. so that customers can not refuse. No longer losing customers because of communication problems in order to let the salesman. opening took orders: 12 days to master the successful sale of the 96 the eloquence skill a selection of 96 sales eloquence skills. whether it is necessary to develop presentation skills. or need Note questioning techniques. or need to know the answer mode. which are covered. The book allows salespeople learned experience. and inspired by. and thus become the most talking salesman in the shortest possible time. Contents: the first day of politeness and courtesy - Get closer to customers. Politeness in sales is essential....



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