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CLOSE THAT SALE!: TEACH YOURSELF 2010



Hodder Stoughton General Division, United Kingdom, 2012. Paperback. Book Condition: New. 196 x 128 mm. Language: English. Brand New Book. Learn how to hone your selling skills and close more sales with this easy to read guide written by someone with extensive experience of every aspect of selling and marketing in the international arena. Based on the five stage OIMCO selling model it covers : -Opening-phase selling skills, including taking control of your selling space and sizing up the...

Read PDF Close That Sale!: Teach Yourself 2010

- Authored by Roger Brooksbank
- Released at 2012



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Reviews

Simply no phrases to clarify. It is really basic but surprises from the 50 percent of the ebook. Once you begin to read the book, it is extremely difficult to leave it before concluding.

-- **Mr. Noah Cummerata IV**

This book is definitely worth getting. It usually will not price too much. Its been printed in an extremely simple way in fact it is only right after i finished reading this publication where basically altered me, modify the way i think.

-- **Avery Daugherty**

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